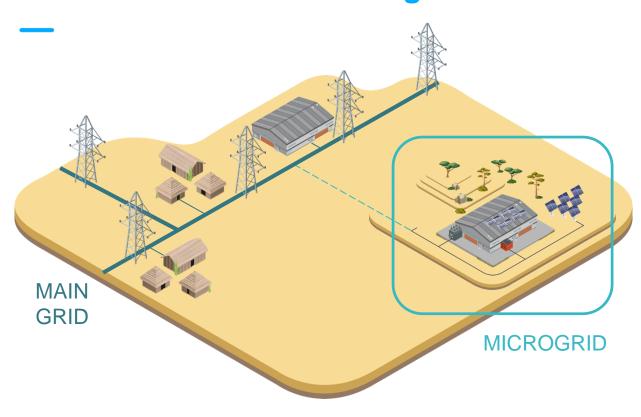


SPORE@REIDS ACEF 2018 - DEEP Dive workshop Developing Sustainable Mini-Grids



What is the role of a microgrid?



MICROGRID DEFINITION

Small-scale power grid that can operate independently or in conjunction with the area's main electrical grid.

It has its own power resources, generation and loads and definable boundaries.

Microgrids Operating Modes

Offgrid microgrid

Disconnected mode (always)

Ongrid microgrid

Connected mode

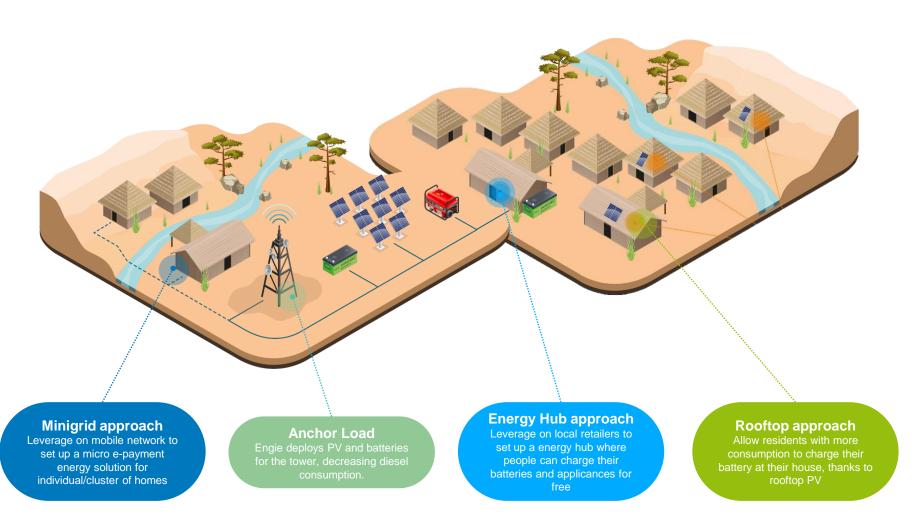
Disconnected mode

When connected to the grid, a microgrid acts as a complement to it. It can be used to...

- Back up the main grid, in case of outage or grid failure
- Bolster the main grid when the demand is heavy
- Incorporate renewable energies generation into the main grid, at a time when pollution is increasing an fossil fuels are depleting
- Gradually modernize the existing grid, adding modular bricks piece by piece

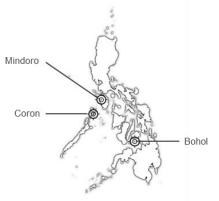
In rural offgrid areas, Engie can also behave as a local utility or as an Energy Hub

Example with a telecom tower as Anchor Load



A sociological study has been conducted to improve our offers

- Green Energy is not expected: Locals want Cheap and Reliable Energy
 - Let's beat Diesel! Our target is to have a more competitive LCOE than Diesel Powered genset in remote location
- Adopt a step by step approach
- Local context makes it very difficult to remove once and for all diesel gensets
- REIDS solution should be scalable
- Solution must be reliable in Tropical Conditions and sometimes "typhoon proof



- ENGIE µgrid should be able to connect to the national grid
- Micro-grid as a back-up system (as grid quality can be a problem)
- National grid extension strategy represent a commercial opportunity
- Innovative approach Innovation is not only about technology
- RES are not always well known and welcomed →
 Raising awareness is required
- Our offer needs to include "Training of the locals" (First Basic O&M know-how)
- Innovative Business Model
- Regulation is a key issue
- Public grants are required for poor communities



Why SPORE @ REIDS?



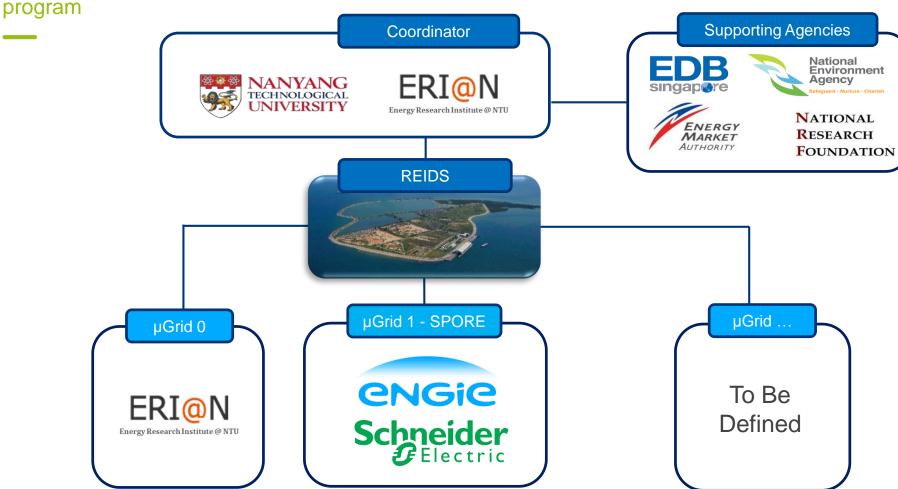
Singapore Launches REIDS Project for South East Asia Islands

- REIDS will be a demonstration platform for South East Asia with the aim to deploy the technology in South Asian Islands.
- REIDS is heavily subsidized by the Singaporean government via its Economic Development Board, from 30% to more than 50% depending on the type of expenses.
- REIDS is under the responsibility of NTU University, a partner of ENGIE Research, and will be its new applied R&D facilities located on Semakau Island.



- REIDS : **R**enewable **E**nergy **I**ntegration **D**emonstrator at **S**ingapore
- In October 2014, ENGIE signed an **MoU to become an official partner**, **and attended signature ceremony with other interested parties** (each one signed an non biding document showing its interest)
- ENGIE project in REIDS is named SPORE : <u>Sustainable Powering Off-grid REgions</u>

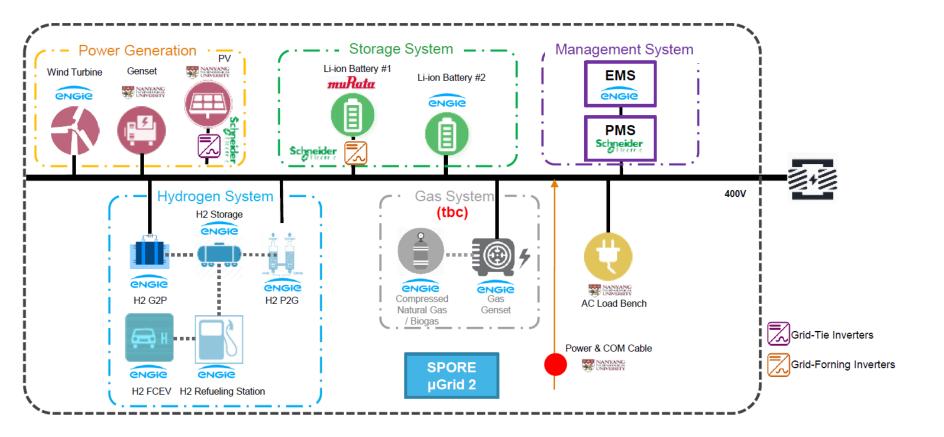
REIDS: An ambitious



How does SPORE complete Engie's microgrids' projects?

Projects	الْمُوْكُةُ ELECTRIC VINE INDUSTRIES	power corner :::	REIDS
Type of project	Commercial Offer	Commercial Offer	R&D project
Region	Indonesia/APAC	Africa (Arusha/Tanzania)	Singapore/APAC
Power Capacity	1,2kWp per block	16 kW	< 10MW
Energy Sources		+ H (back up)	<u>+</u> + + + + + + + + + + + + + + + + + +
Hydrogen Ready	-	-	✓
Engie entities involved	ENGIE ENGIE (BU Indonesia)	TRACTEBEL	ENGIC ENGIC CHOICE Services TRACTEBEL ENGIC ENGIC Services
Services provided to the final user	(5)	(3)	(4) **\frac{1}{2} **\frac{1}{2}*
Potential Market Target	Remote Villages	Remote Villages	Islands, Remote Villages and Resorts, Eco Districts, Campus, Industrial sites
Business model	Pre-paid	Pre-paid	R&D Project – No Offtaker

S'PORE Objectives : Setting up a demonstrator and test technologies in tropical environments



More then 25 contributors: ENGIE is present on all the links of the value chain, a "reference factory" for the group

The REIDS/SPORE team





The REIDS/SPORE contractors







The REIDS/SPORE assets vendors:











The REIDS/SPORE consultants:













Engie develops collaborative R&D Programs with local Universities/Industries and bring an eco-system of partners and Start-Ups

Local entities











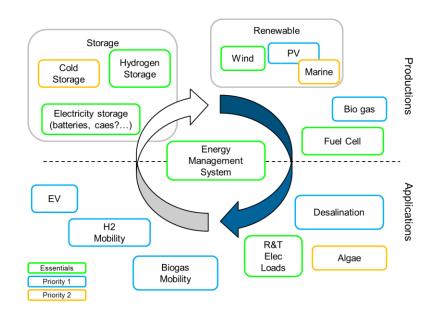






What are multi-fluid microgrids?

- Typical microgrid solutions contain a limited number of energy sources
 - Chosen based on the availability of energy at the location
 - Chosen based on what is commonly available (PV, Wind, ...)
 - As a result : not all available energy sources are addressed, solutions are vendor dependent
 - As a result : not all energy needs of users are addressed by the microgrid
- Multi-fluid microgrids contain other energy vectors than electricity
 - Bio mass/ bio gas
 - Hydrogen
 - Heat/Cold
- Multi-fluid microgrids address more applications / energy needs
 - Mobility, cooking/heat, waste management, drinkable water production, Hybrid storage of energy
 - More diversity → more flexible → addressing more applications



Microgrid challenges Interoperability



- Manufacturers of inverters often limit compatibility with external systems
 - Interface with the grid → power management system
 - Often kept 'internal' and difficult to expand beyond other external products
 - Intermediary solutions offered: regarding external products as variable loads
 - → vendor-lock limits other products in full potential
- Often the client lacks technical expertise to provide enough counter weight with the manufacturer
 - For smaller projects → off-the-shelf solutions (one manufacturer) → compatibility issue when expanding these systems
 - For bigger projects, a clear need for integrators which address the needs of customers by chosing the best fit of technology

Added Value for ENGIE

- Support business development Massive media communication, references for the group, unique experience on remote island, biggest showcase in APAC, detection of new potential partners
- 2 Generate references for Engie entities, especially Engie Services (O&M, training...) and TE
- Be part of the biggest microgrids initiative in APAC: test wide range of technologies, training, develop in-house tools and off/on-grid ready solution in tropical environment
- Develop a prototype of multifluid Energy Management System
- 5 Capitalize, develop & share know-how based on a unique Return on EXperience
- Promote Hydrogen: storage + mobility
- Enable Engie to **strengthen** its **bond with Local's ecosystem** (authorities, universities, ...) for lobbying and capturing future opportunities
- 8 Foster technical and commercial collaboration with an Industrial Partner



SPORE@REIDS
Project achievement &
next steps

Main Deliverables and Achievements in 2017



Design of the Microgrid

- Single Line Diagram
- Communication Architecture
- Technical Use Cases
- Test Protocols

EPC of the Microgrid

- Procurement of assets
- Logistics
- Permitting
- Installation of the assets



R&D

- Pioneer sociological study of microgrid markets in Philippines
- First prototype of SCADA
- Communication with PMS



Main Deliverables and Achievements in 2018



Completion of first version of ENGIE/SEI common EMS/PMS/SCADA solution



Full commissioning of the microgrid and corporate communication





Complete part of the tests defined and provide report on the results



Continuous EPC REX especially on O&M of microgrid

Proposed Roadmap 2019 – 2021

R&D Tests and Analyses

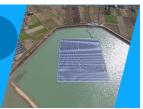
- Multifluid microgrid performance tests with hydrogen
- Microgrid standards and grid code
- Microgrids interoperability



Corporate Communication



Microgrid Technology Evaluation



In-house Tool Development



Return on Experience



Microgrid Services Evaluation



Develop R&D Activities in APAC



REIDS-SPORE

- Demonstrates consortium model with NTU and SEI
- Massive media coverage in APAC region
- Becomes a real reference for ENGIE BUs



Business Units

- Recognizable work in various APAC countries
- Group strategy to push renewable and microgrids
- Very dynamic and good relation with ELS



References Worldwide

 ENGIE won a 50-year Comprehensive Energy Management Contract with The Ohio State University with



Customer at a Glance: The Ohio State University

Utility System Management

485 buildings

24 million square feet

consumes 676 GWh of power

1,896,860 kLbS of steam 67,055K kTon-hrs chilled water

Supply Procurement Consulting

676 GWh of power

4 BCF of natural gas and other energy commodities



Guaranteed minimum 25% reduction
in energy consumption per square foot
within 10 years

within a \$250 million or less ECM program



ENGIE (50%) and Axium Infrastructure US (50%) have won a 50-year concession valued at \$1.165 billion USD to address The Ohio State University's energy sustainability goals for its 485-building campus in Columbus, Ohio, one of the largest university campuses in the United States.



As part of the Ohio State Energy
Partners agreement, a \$1.015 billion
upfront payment was made to the
university, representing the largest single
investment in support of Ohio State's
academic mission to date. An additional
\$150 million commitment was made
to support academics in those specific
areas requested by students, facility, and
staff during the bidding process.
These include:

 A \$50 million Energy Advancement and Innovation Center for energy research and technology commercialization. The center will be a hub where faculty members, students, alumni, ENGIE researchers, local entrepreneurs, and industry experts can work together on the next generation of smart energy systems, renewable energy, and green mobility solutions.



https://www.osu.edu/

- A \$25 million endowment for undergraduate, graduate, and postgrad/professional student financial aid projected to generate at least \$1 million a year in student support for at least 50 years.
- Funding of \$5 million for at least 500 internships over the life of the agreement.
- An investment of \$20 million in sustainability and staff development, including \$15 million to support sustainability initiatives outside the scope of the Ohio State Energy Partners.
- The dedication of \$9.5 million in endowment funds to support five faculty positions.
- Contributions of \$40.5 million to university-related philanthropic organizations.

Appendix

Interest and Complexity of SPORE



The largest Wind- Turbine in Singapore: 42 meters and 100 kW



A multifluid system that combines electricity and hydrogen



Innovative technology to increase renewables integration up to 100%

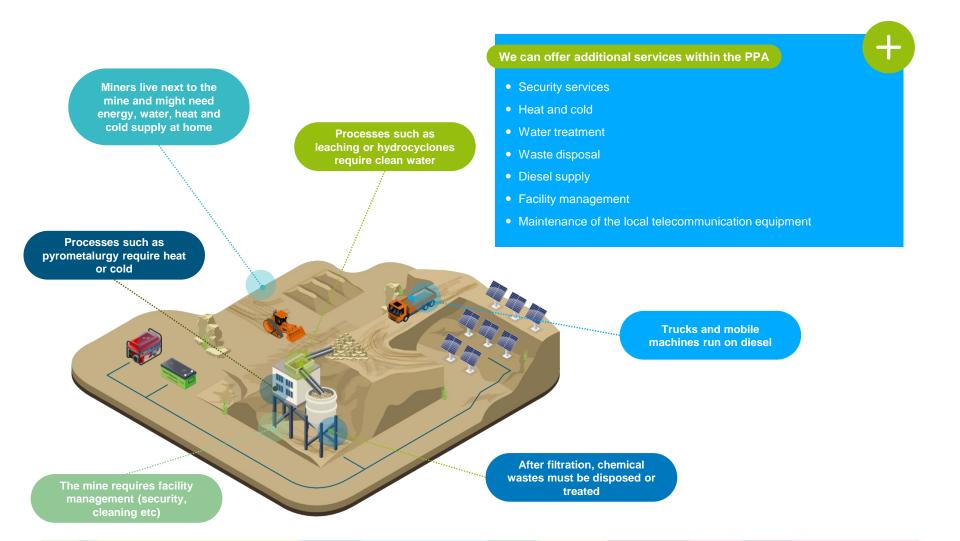


Different storage technologies (li-lon, supercapacitor, hydrogen)



Efficient and powerful microgrid management solutions

Engie can bundle its energy services with other services Example of a mine



Examples of microgrids applications



Telecom Towers Electrification

Access to energy

O&M cost reduction (enhance lifetime of gensets)

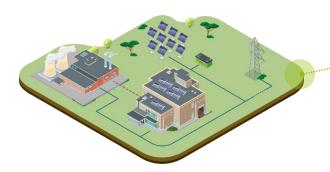
Fuel consumption reduction

Constant power supply

Backup Power for Industrials enduring frequent outages

Constant power supply
O&M cost reduction (enhance lifetime of gensets)
Fuel consumption reduction





Grid connected Microgrid for a Datacenters

Super reliable power supply Power quality increased Ability to hedge against grid tarrif fluctuations

Battery & Energy Storage System







The technology

- SCLE BATTGRID 100 = energy storage system
- LG Li-ion battery modules for an installed capacity of 200kWh



What are the benefits

- Easy transport and installation = entire system inside a single container
- ♦ Modularity = ESS working regardless of the type of battery selected (Li-ion, lead). Power and capacity can be increased to 400kW & 800kWh with same ESS
- Resistant to tropical conditions through an isolated and air-conditioned container

The Battery & ESS in figures

♦ 30 battery modules of 6.6 kWh
♦ 20 ft Container

♦ Installed Power: 200 kW
♦ 5.5 tons



ENGIE Lab Singapore



The Hydrogen Chain

2018

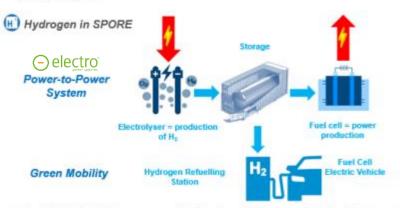
Hydrogen Chain



(H) Hydrogen today

- Hydrogen is the most abundant element in the Universe. Naturally present in the atmosphere, it can also be easily produced from water through electrolysis
- Used as storage, it allows the development of decentralized renewable energy
- Used as fuel, hydrogen makes it possible to generate electricity using on-board hydrogen fuel cells. This makes it a complementary energy for electric cars and vehicles equipped with gas-fueled internal combustion engines





On SPORE, ENGIE showcases a multifluid microgrid with a complete H₂ chain through a power-to-power system which can be used to supply the refuelling station of the fuel cell car or as a storage facility.

Hydrogen Refuelling Station

Hydrogen Chain



(H) The technology

- McPhy McFilling 20-350 = Hydrogen Refuelling Station
- Hydrogen compression, storage and distribution to vehicles up to 350 barg

H) The HRS in figures

- > High Pressure Buffer: 11.2 kg
- > Flow rate: 24 Nm3/h
- > Nominal pressure: 420 bar



(H) What are the benefits?

- > Enable Power to Mobility
- Corner stone of the multifluid aspect of the microgrid
- > Up to 20 vehicles refilled per day



Refills the car in only 5 minutes!

ENGIE Lab Singapore

Fuel Cell Electric Vehicle

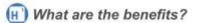






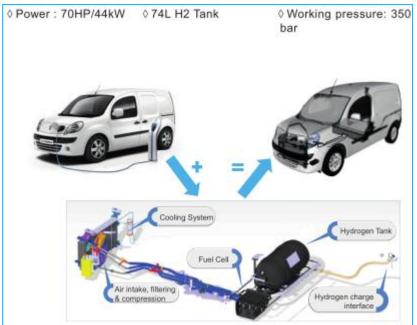


- ◊ Renault Kangoo Z.E. = Electric Vehicle
- Modified by Symbio FCell to add
 a Fuel Cell = battery extended
 with Hydrogen



- Enhanced cars range = battery recharged by the Fuel Cell, refilled in less than 5 minutes for 200 km autonomy
- ♦ Green mobility = reduce your CO₂ footprint





Microgrid Challenges Increase the level of renewable energies penetration while maintaining stability



PENETRATION of renewables

Peak power of renewables (kW) / average load (kW)



CONTRIBUTION of renewables:

Annual solar energy production / annual energy consumed

