









### **Cooking Fuel Alternative and Livelihood Development**

Naly Agriculture Pty Ltd.

Naly Yang

Company Director

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am....Naly Yang from the Hmong, a hill tribe minority in Laos.

My tribe is distinctive as seen in the picture.

I am the Director of Naly Agriculture Pty Ltd.

I came from poor background but graduated in agriculture in 2005



# My Company ....

Naly Agriculture Pty Ltd has been in the charcoal production business since 2010.

The Company makes charcoals from paddy husks in Vientiane Capital, Laos.

We also make noodle and mill rice.















- My Company at present employs 10 people working fulltime.6 of the employees are women.
- At present, because of raw material constraint, my company produces only 500 kg/day.
- Customers now are mainly restaurants. They pick up onsite.
- I have been in charcoal business because it is basic necessity. In aggregate, it is consumed large quantity everyday and I can make big sale as well as money. It proves right.







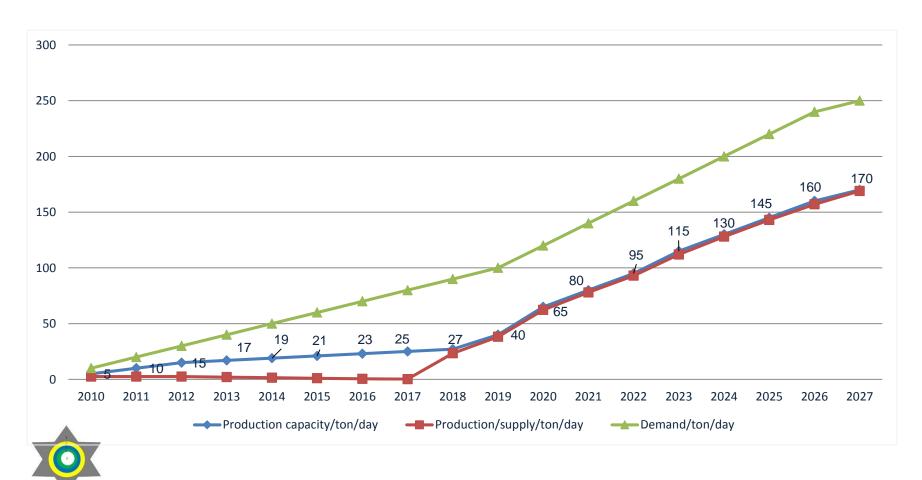






## My Company plans to...

- Produce 25 tons of bio-charcoal per day in 2018 and continue increasing the production to reach 170 tons by 2027. **Note**: Our charcoal lasts for over **4.00** hours in cooking stove.







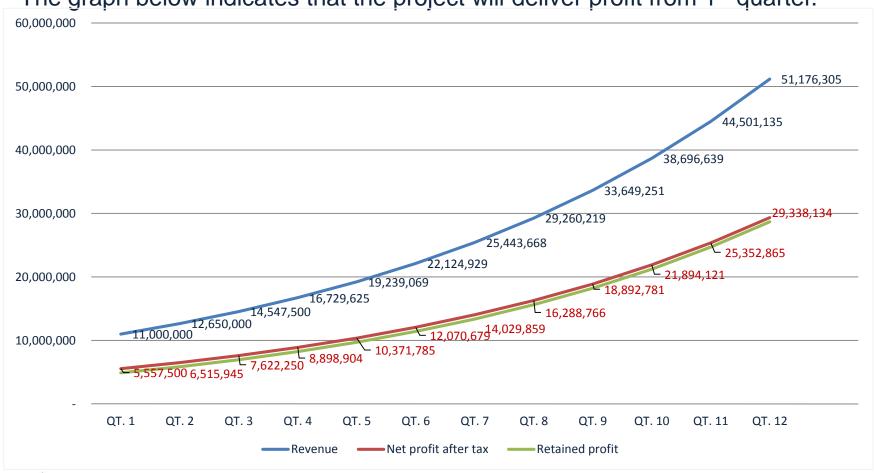






#### My vision on the business finance in the next three years...

- The graph below indicates that the project will deliver profit from 1st quarter.









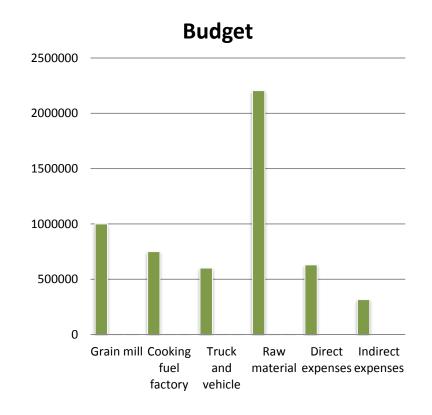






## I am raising funding...

- This investment needs = \$8,000,000 (including factory construction, raw materials and expenses)
- Own fund = \$1,000,000
- Debt/loan = \$7,000,000
- Loan interest = 8.00%/year
- Repayment = 3.00 years = 12 quarters.















# Thank You ຂອບໃຈ



\*Join Me to Empower Women & Girls in Lao PDR\*

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