Changing Landscape of Wind Energy Tariff

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Agenda

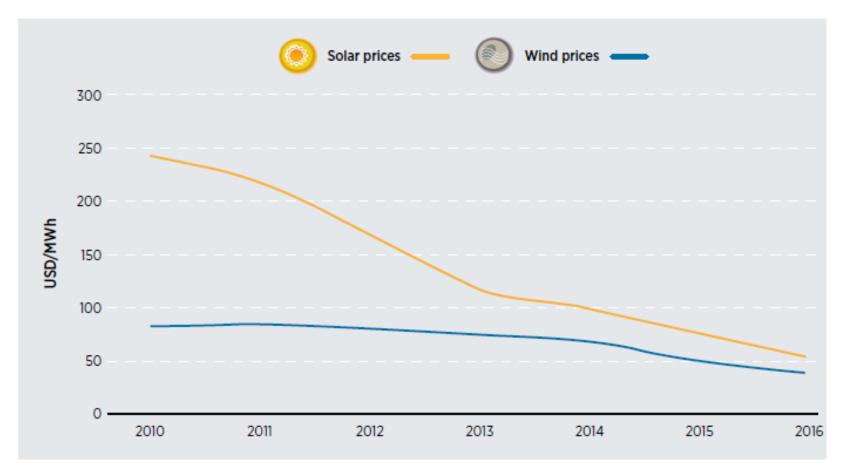


- Wind Tariffs from auctions in Americas
- Wind Tariffs from auctions in Africa, Europe and Asia
- PPAs in USA
- Tariffs in Mongolia, Philippines, Sri Lanka, Vietnam

Average Auction Price for Onshore Wind ~\$40/MWh in 2016



Figure 1 Average prices resulting from auctions, 2010-16

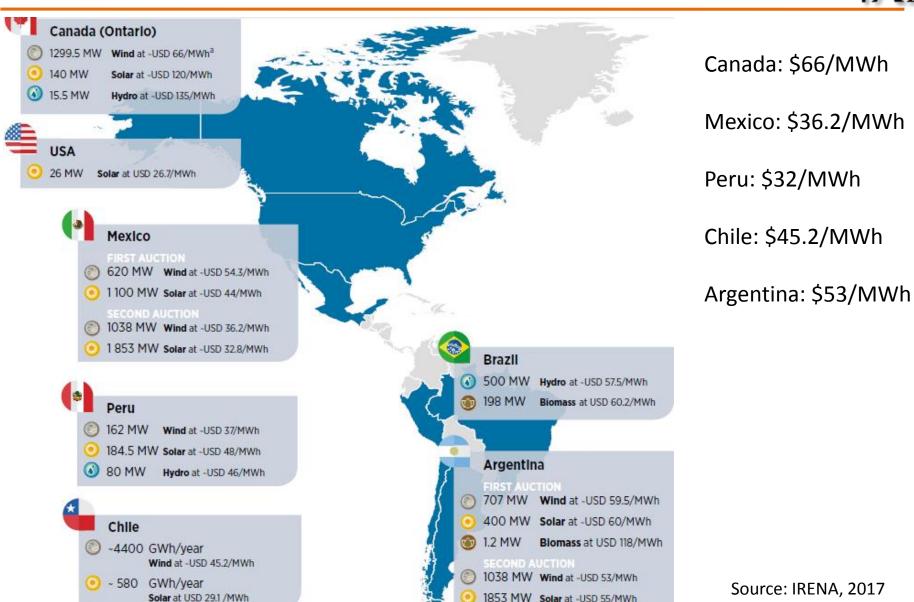


Source: IRENA, 2017.

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RE Auction Prices in Americas

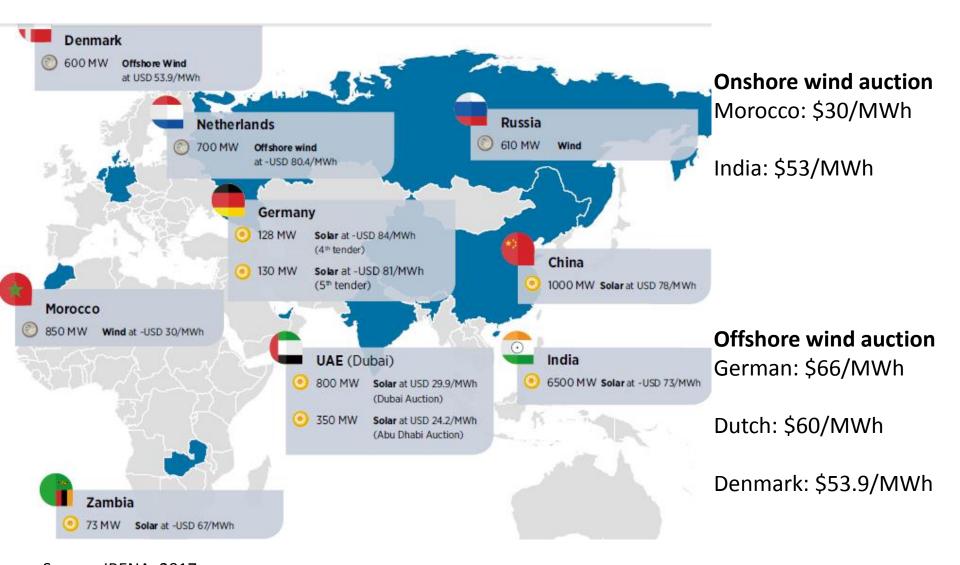




Source: IRENA, 2017

RE Auction Prices in Africa, Europe and Asia



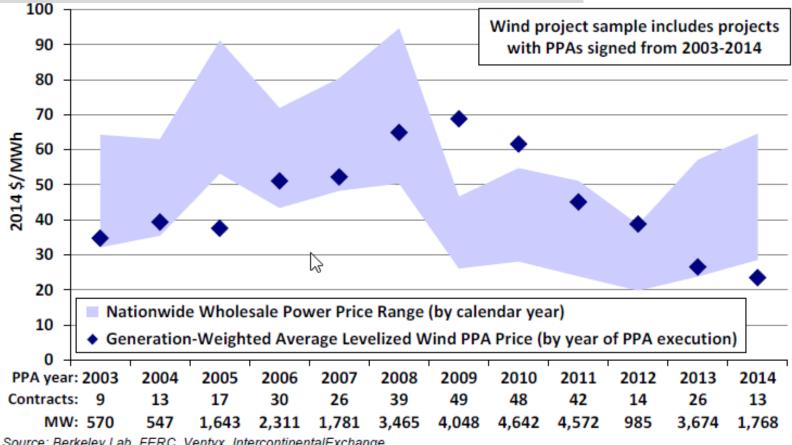


Source: IRENA, 2017

Average levelized long-term PPA in US



- Average PPA in 2014 was \$24/MWh, less than wholesale price
- Other incentives (PTC=\$23/MWh for 10 years): \$15/MWh



Source: Berkeley Lab, FERC, Ventyx, IntercontinentalExchange

Source: LBNL, 2016

PPA Prices in Regions of US



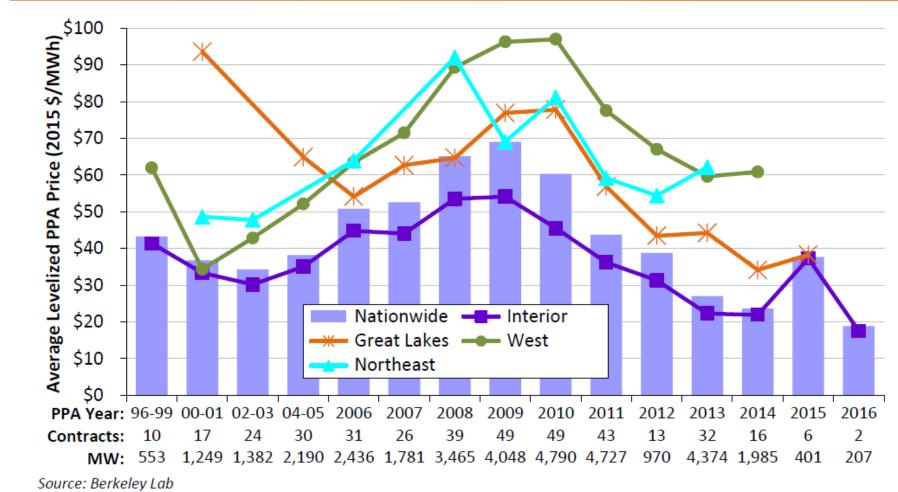


Figure 48. Generation-weighted average levelized wind PPA prices by PPA execution date and region

Source: LBNL, 2016



Tariffs in Mongolia, Philippines, Sri Lanka, Vietnam

| Country | Tariff Per MWh | Comments |
|-------------|--|---|
| Mongolia | \$80 to 95 | FiT. Limited load, inflexible grid |
| Indonesia | ~\$70 for S. Sulawesi \$120 to 150 for NTT | Auction with ceiling tariff of 85% of local generating cost |
| Philippines | \$190, ph 1 \$160, ph 2 | FiT with quota of 200 MW Quota has been fulfilled Future tariff not announced |
| Sri Lanka | \$150 (expired) | FiT, limited to 10 MW or less Auction for bigger size projects |
| Vietnam | \$78 | FiT, limited uptake |

Summary



- Wind tariffs are local
- Unsubsidized tariffs of \$50 to \$65/MWh are achievable under the following conditions:
 - Wind speed of greater than 7 m/s at hub height
 - Project size of greater than 100 MW
 - Good grid connectivity
 - Good logistics infrastructure
 - Good licensing and permitting regime
 - Good local talent pool
 - Low cost of financing, for example 70% debt with 7.5% interest of 10 year duration
 - Low overall uncertainty in AEP and low risk
 - Low O&M cost, for example \$10 to \$15/MWh
 - PPA terms that include take-or-pay



What are the components of effective wind energy policy?

| Policy | Description | | |
|-------------------------------------|--|--|--|
| Tariff/Incentives | Supply-side: How much producer get paid? Demand-side: How is the buyer incentivized? | | |
| Wind resource exploitation | How can we optimize total system cost? How can policy help reduce lead time and cost of wind development? Preferred wind project zones, or wind corridors. | | |
| Grid integration | Guaranteed interconnection, priority dispatch Grid code for interconnection of variable power Upgrade transmission, substations, dispatch systems | | |
| Licensing | One-stop-shop that coordinates all licensing, approvals and permits | | |
| Public relations and human resource | Public awareness campaign to increase acceptance and counter myths Universities and training institutes so work is done by incountry personnel | | |



What leads to effective wind energy policy?

| Characteristics | Description | | |
|-----------------------------|---|--|--|
| Comprehensive | Each component of policy must balance the competing needs for stakeholders for the policy to be effective. | | |
| Certainty for long- term | Wind projects may take several years from concept to commissioning, therefore certainty in policy for the long-term is an imperative. | | |
| Continuous improvement | In order to address changes in technology, ground realities and financial environment | | |





| Policy Components | Comprehensive | Certainty for Long- term | Continuous Improvement |
|---|--|---|---|
| Incentives | Demand- and Supply-side incentives | At least 10 year horizon | Update to FiT model and other incentives |
| Wind resource exploitation | Country-wide wind resource map | Wind energy corridors | Long-term measurement |
| Grid integration | Integrated energy master plan | Five, ten and twenty year scenarios | Responsive to congestion and curtailment. |
| Licensing guidelines | One-stop shop to manage myriad of licenses/permits | Transparent with clear requirements and criteria | Adjustments |
| Public awareness & human resource development | All key issues are addressed | Long-term communications and research program | Adjustments |

Further Reading



- 1. Pramod Jain, Bo An, "Policy Enablers for New Wind Energy Markets," ADB Sustainable Development Working Paper Series, 2015
- 2. "Renewable Energy Auctions: Analyzing 2016," IRENA, 2017
- 3. Ryan Wiser, M. Bolinger, "2015 Wind Technologies Market Report," Lawrence Berkeley National Labs, USA, 2016
- 4. Pramod Jain, Wind Energy Engineering, second edition, McGraw-Hill, New York, 2016