

Continuous order need (GW)

- Peak demand growth plus retirements drive orders
- Renewables supported by environmental policies, but also increasingly by competitive LCoE
- Gas has overtaken coal in new orders
- Financing remains a key driver

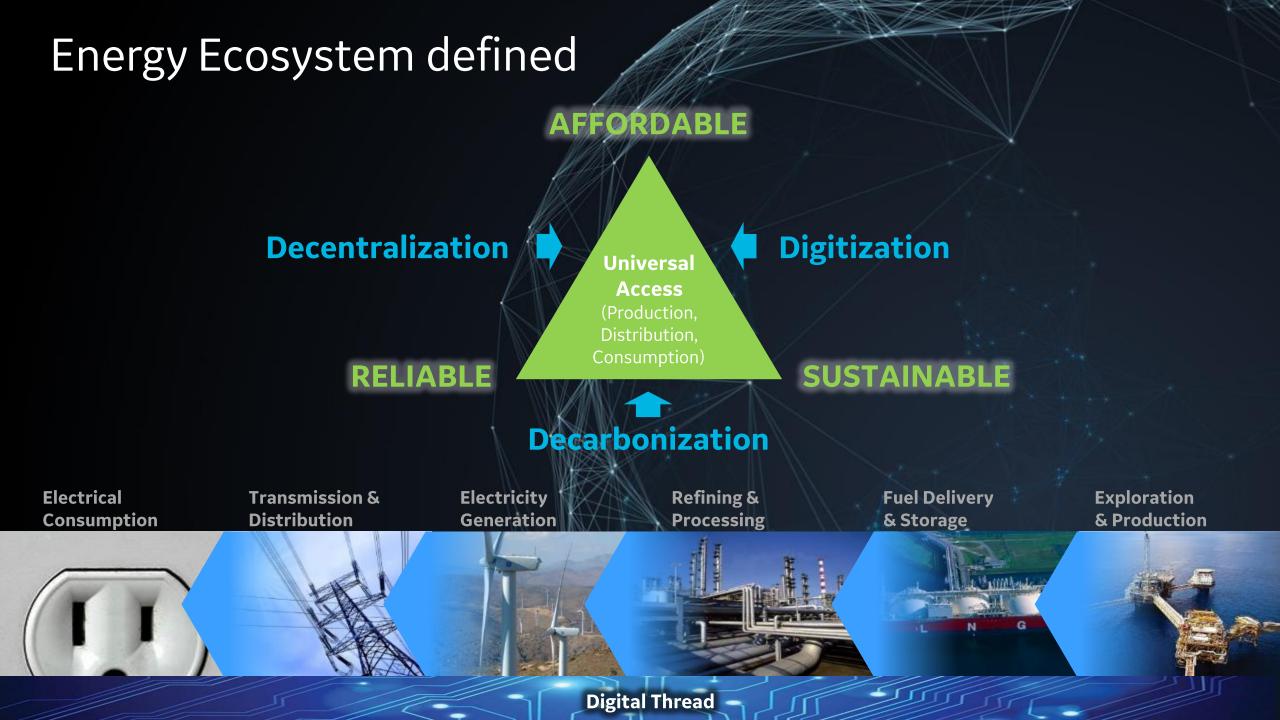
Generation mix 2026 (TWh)

- Demand increase driven by GDP;
 Gas gaining share but coal remains #1
- Intermittent renewables increasing and pushing thermal utilization down
- EVs become a serious factor beyond 2026

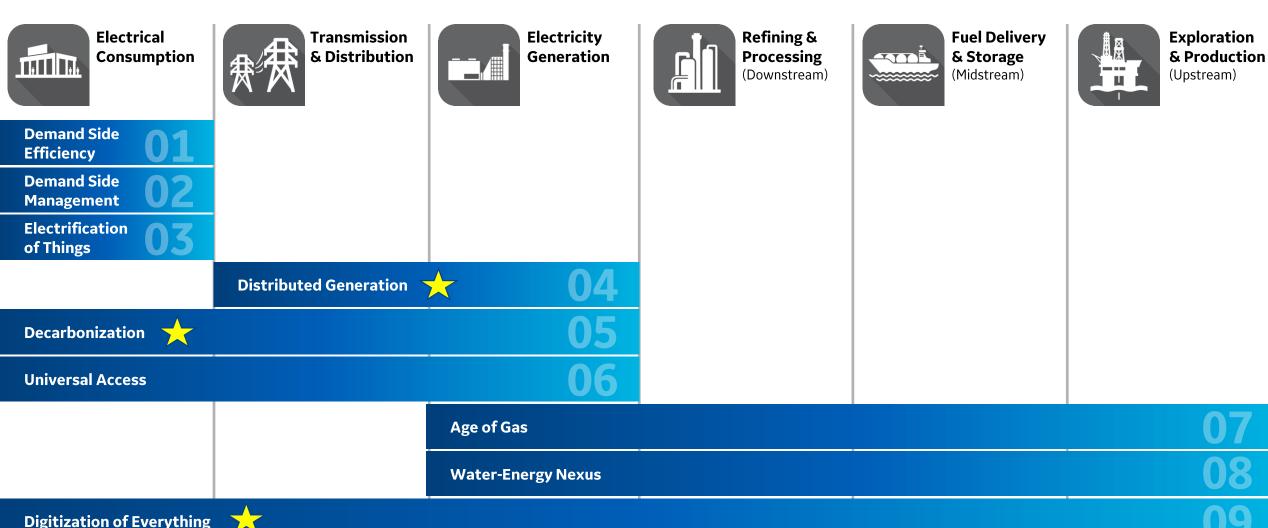
Fundamentals remain strong ... most generation growth from gas and renewables

Notes: 1) PG oil recip. are not included. 2) TWh excludes oil recip & battery generation. 3) Efficiency gain results from electricity intensity reduction. Source: GE Power Marketing Forecast MACA 2017





Transformations across the energy ecosystem





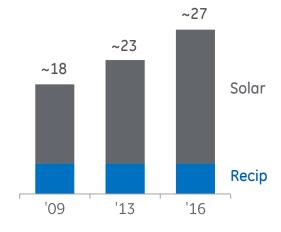
04: Distributed Generation



The shift from central power generation towards generation closer to the point of consumption (e.g., rooftop solar, industrial self-generation)

Onsite Power

Annual Installs (GW)



Rooftop solar growing ... ~21GW in '15, policy enabled

Combined Heat & Power...
90%+ efficient, ~6GW / yr. gas
GT & recip

Challenges ...

- Traditional utility business models stressed as more customers self-generate
- Ensuring reliable power delivery with "two-way" power flows
- Incorporating more resources that are variable and uncertain in nature

Opportunities...

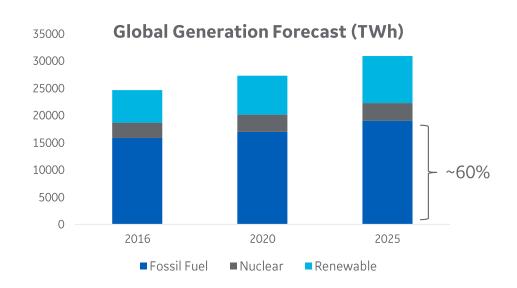
- Provide end-consumers with more sustainable and cost-effective electricity
- Enhance system reliability by islanding during grid outages
- Ensure more efficient distribution system design and upgrades



05: De-carbonization via IB efficiency

Future generation mix

- ~60% generation in 2025 from fossil fuels
- Steam coal expected to increase by ~284 GW by 2025



Increase in efficiency in...









↑ 34% to 38%



1% ↑in COAL efficiency... Equals ~63K 1.92 MW wind turbines

High efficiency GT and coal technology critical to meet global demand and CO₂ goals



09: Digital Transformation of Electricity













Behind the Meter

\$1.3 Trillion Industry Value

Managing the transition ...

- 1. Policy ... critical to shape right in-country policies
- 2. Distributed generation ... portfolio of solutions to integrate
- **3. Emission** ... addressing the gap vs. COP 21 Nationally Determined Contributions
- **4. Digital** ... support for high level technologies for high quality infrastructure projects, including digital
- **5. Critical infrastructure** ... building more resilient & integrated energy market (e.g. regional interconnection)

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