# Phasing out Inefficient Refrigerators in the Sri Lanka Market

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**Executive** 

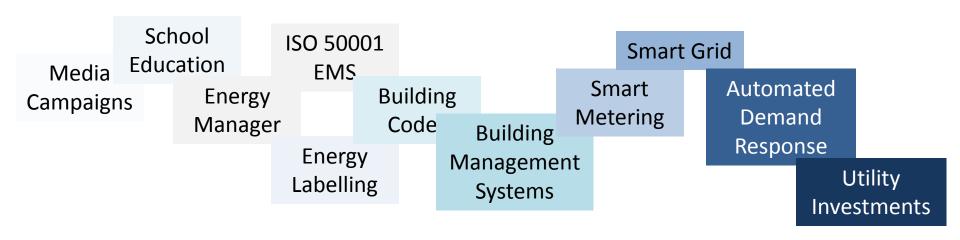
**Sri Lanka Sustainable Energy Authority** 



#### **The Current Situation**

The country is facing an energy crisis

- Have we got answers?
  - Yes, centrally driven hard solutions
  - Soft solutions with public engagement



Easy to implement Low cost Low response Low returns Difficult to implement
High cost
Certain response
Predictable returns

**SOFT** 

#### The DSM Vision

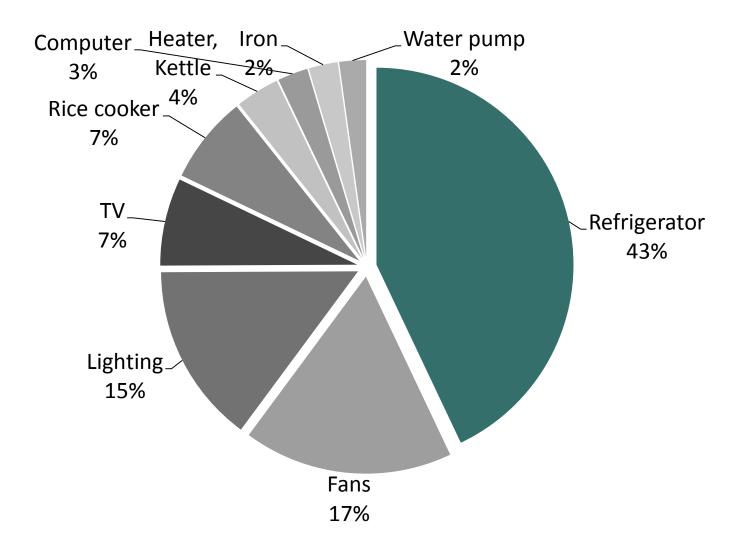
- A long term programme was formulated for 2016-2020
- Save 1,895 GWh of Electricity in 2020
- Avoid 471 MW of Electricity Generation Capacity in 2020
  - Interventions in...
    - Domestic sector
    - State sector
    - Industries
    - Commercial sector

## Dealing with large volume end

- Appliance control
  - All popular appliances to go under a MEPS
  - Labelling programme to follow
  - Green procurement and circulars on energy efficiency
- Market interventions
  - Differential taxation (based on appliance efficiency)
  - 'Trade in' schemes to remove obsolete stock
  - Soft finances to buy better equipment
- Implementation vector SEA
  - Supported by affiliate institutes (SLSI, NERD, Customs)
  - Networked with vendor groups (co-brand)

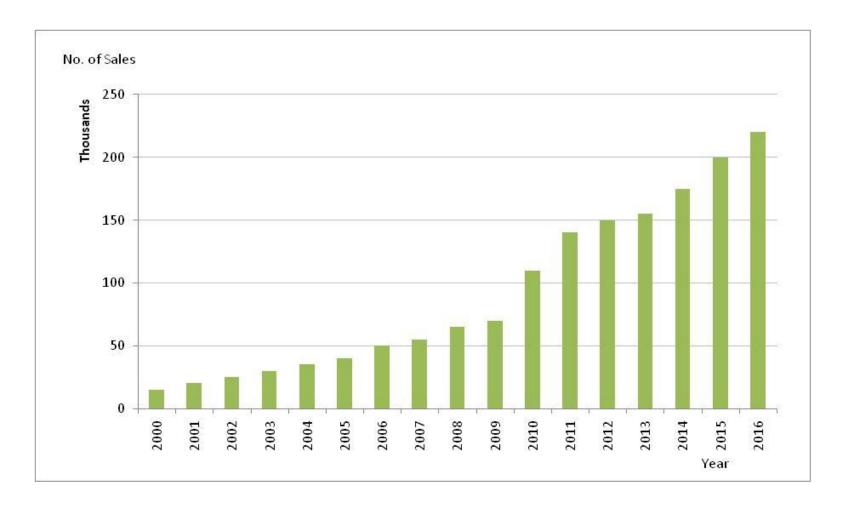
|   | Technology Intervention   | Annual<br>Saving<br>(GWh) | Investment<br>(LKRM) | Grants<br>(LKRM) | Debt<br>(LKRM) | Programme<br>Cost<br>(LKRM) |
|---|---|---------------------------|----------------------|------------------|----------------|-----------------------------|
| 1 | Efficient Air Conditioning (Commercial, Industrial, Government) | 84                        | 5,451                |                  | 5,451          | 195                         |
| 2 | Efficient Lighting (Government, Commercial, Industrial)         | 250                       | 9,510                |                  | 9,510          | 100                         |
| 3 | Efficient Refrigerators (Domestic)                              | 161                       | 24,551               | 6,138            | 18,413         |                             |
| 4 | Efficient chillers (Industrial, Commercial, Government)         | 41                        | 11,075               |                  | 11,075         | 166                         |
| 5 | Efficient Motors & VSDs (Tea Sector)                            | 86                        | 6,393                |                  | 6,393          | 105                         |
| 6 | Eliminating Incandescent Lamps (Domestic)                       | 139                       | 415                  |                  | 415            |                             |
| 7 | Efficient Fans  | 298                       | 17,671               | 8,836            | 8,835          | 5                           |
| 8 | Green Building<br>(Commercial, Industrial)                      | 43                        | 22,586               | 3,388            | 19,198         | 276                         |
|   | Total   | 1,104                     | 97,652               | 18,776           | 78,876         | 847                         |

## **Energy Balance of a Household**



Refrigerators in residences – 3.3 million (estimated)

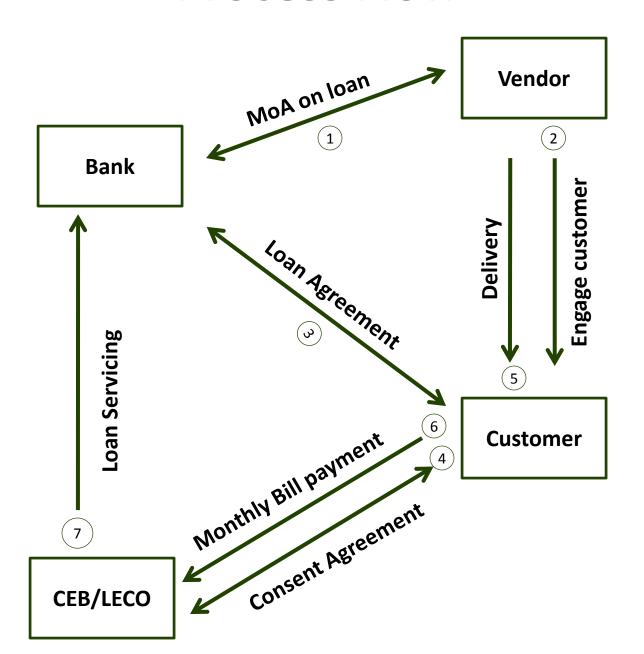
#### **Penetration**



- Penetration Level 60%
- Average sales in 2016 250,000

# **Programme Implementation**

#### **Process Flow**



#### What we considered

- If this scheme is implemented, what are the likely benefits..?
  - To the utility?
  - To the country?
  - To the customer?

Evaluation conducted through multiple perspectives

## Typical cases we considered

| Capacity<br>(litres) | Monthly consumption of the ref (kWh/month) |                   | Total monthly saving (kWh/month) | Investment<br>(USD) |  |
|----------------------|--|-------------------|----------------------------------|---------------------|--|
|                      | before<br>replacement                      | after replacement |                                  |                     |  |
| 190                  | 65   | 39                | 26                               | 262                 |  |
| 240                  | 95   | 57                | 38                               | 426                 |  |

#### **Parameters**

| Category  | No. of<br>Residences | # of units<br>distributed<br>per category | Total investment (USD million) | Energy saving after replacement (kWh/month) | Energy<br>saving after<br>replacement<br>(GWh/yr) |
|-----------|----------------------|---|--------------------------------|---|---|
| 60 - 120  | 2,054,647            | 81,741                                    | 16                             | 26.0  | 25.5  |
| 120 - 180 | 458,965              | 18,259                                    | 6                              | 38.0  | 8.3   |
| Total     | 2,513,612            | 100,000                                   | 22                             | 64  | 34  |

Projected saving after 5 years of the programme is 163 GWh

#### A win-win-win solution

Customer

**190 litre 250 litre** 

NPV 159.9 387.85

IRR 39% 57%

**Utility** 

**NPV** 78.0 USD M

IRR 120%

**Sri Lanka (Taxation not Considered)** 

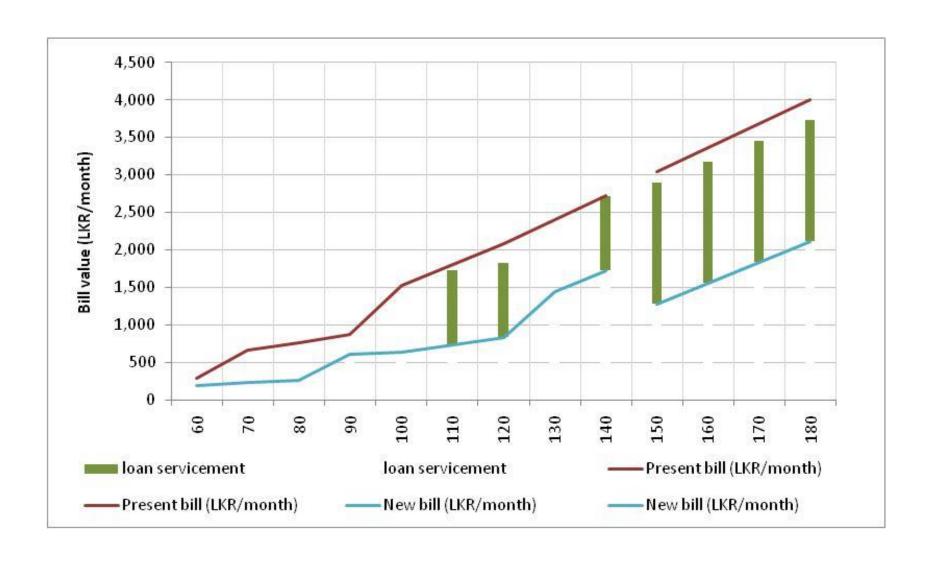
NPV 0.34 USDM

IRR 10%

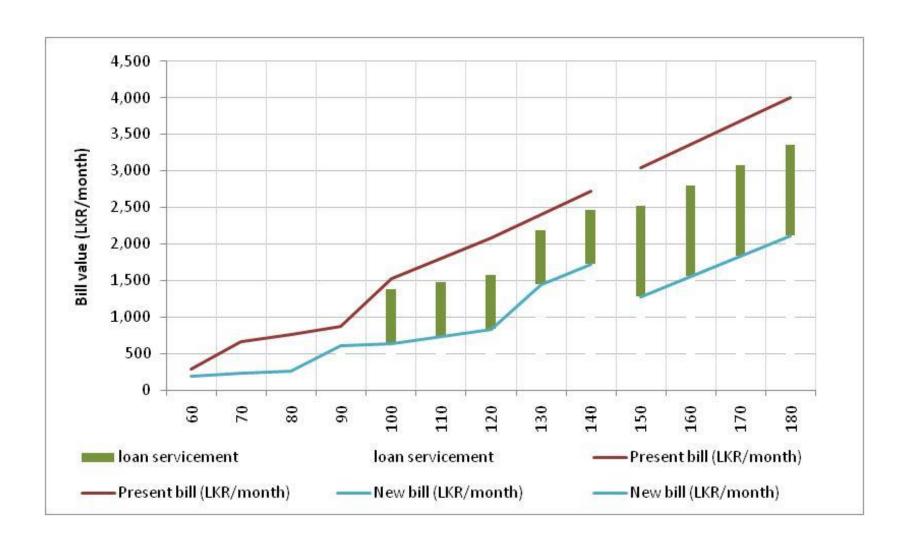
# **Bill savings**

Bill savings

## **Bill savings**



## **Bill savings**



# Thank you!